

Message Text

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PAGE 01 STATE 028572

10

ORIGIN COME-00

INFO OCT-01 ARA-16 ISO-00 SS-20 EB-11 XMB-07 AID-20 TRSE-00

OMB-01 CIAE-00 INR-10 NSAE-00 RSC-01 DOTE-00 /087 R

66610

DRAFTED BY: COMM/OED/MEPD:JLSMITH:MJJ

APPROVED BY: EB/OCA/REP:LAKLIEFORTH

COM/OED/MEPD:JRHEAGEN

STATE/ARA/BR:DKEMP

COM/OED/MEPD:JMSANDS DIR

COM/BIC/OIM:TJOHNSON (INFO)

----- 006997

R 122106Z FEB 74

FM SECSTATE WASHDC

TO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

INFO AMCONSUL SAO PAULO

AMCONSUL PORTO ALEGRE

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E.O. 11652: N/A

TAGS: BMEP, BR

SUBJ: RAILCARS FOR BRAZIL

REF: (A) RIO'S 431, (B) STATE 18894, (C) STATE 11814,
PREVIOUS

1. GRIFFIN OF PULLMAN-STANDARD HAS INFORMED US THAT HIS FIRM HAS PREPARED DETAILED BIDS TO SUPPLY 500, 1,000, OR 2,000 COVERED HOPPER CARS, AND A LETTER OF INTENT OFFERING TO SUPPLY 900 OPEN HOPPERS. DELIVERY DATE IS 12 MONTHS AFTER SETTLEMENT OF DETAILS (CAN BE AS EARLY AS FIRST QUARTER 1975). PULLMAN AGENT, FERRAGENS SANTOS, WILL PRESENT BIDS TO REDE TOMORROW, FEB 13.

2. FERRAGENS SANTOS HAS INFORMED GRIFFIN THAT IT UNDER-
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STANDS COMPETITIVE BIDS WILL BE OFFERED BY RUMANIAN,

HUNGARIAN, ARGENTINE, FRENCH, AND THREE JAPANESE FIRMS.

3. PULLMAN ONLY US COMPANY KNOWN TO BE SEEKING THIS CONTRACT. SINCE ITS PROPOSAL WILL PROBABLY FACE STIFF COMPETITION FROM FOREIGN SUPPLIERS INTERESTED IN SUBSTANTIAL BRASILIAN RAILCAR BUSINESS, EMBASSY/CONGEN RIO MAY WITH TAKE APPROPRIATE STEPS OUTLINED IN REFTEL C TO SUPPORT PULLMAN OFFER.

DECON FOLLOWING 2/12/74. KISSINGER

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NNN

Message Attributes

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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Copy: SINGLE
Draft Date: 12 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: COMM/OED/MEPD:JLSMITH:MJJ
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Handling Restrictions: n/a
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ISecure: 1
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Review Comment: n/a
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30 JUN 2005

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Review Release Event: n/a
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Review Withdrawn Fields: n/a
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TAGS: BEXP, BR
To: BRASILIA RIO DE JANEIRO
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005